



Business Mechanics

Capability Statement



Our Business Mechanics solution provides business owners with a team of professionals dedicated to examining business performance and enacting a plan to take it to the next level.



Keeping Ahead

We all do it - focus on what is right in front of us, right now and work away in our businesses ... getting things done. It is important though, to stop and take time for your business as a whole and start prioritising the areas that need work. But where do you start?

The mechanics of a business is like a car

.... You need an experienced professional to look under the bonnet to analyse, repair or replace the parts that are causing trouble and enhance those that are working well. You also need to be able to call on them in an emergency, or to be there for regular service and advice.

The 'Next' Solution

Nexia's Business Mechanics solution provides business owners with a team of professionals dedicated to examining business performance and enacting a plan to take it to the next level.

Through this and our commitment to working closely with you, we build an understanding of your business and can provide expert assistance to make your business perform at its best.

How are the mechanics of your business running?

Production - Is the engine. Is it keeping up with demand? Is it working at near capacity? Are your labour, materials and output at optimal levels?

Working Capital - The fuel tank. Do you have the working capital to fund expansion? Is inventory at the right level based on forecasted demand?

Reporting System

- The dashboard. Are the right measures and controls in place for your business? Is your accounting system keeping up? Is it giving you the right reporting you need to make decisions.

Product and brand - the bodywork, style and ride. Is this being represented properly in the market? How is your sales force operating and reporting? Is your message reaching the right customers?

Your people - The engine management system. Are your people performing? Is your HR system compliant? How is the culture? Are the right people in place to take you where you want to go? Are your people motivated and helping you achieve the business goals?

Our Service Solution

Our team works with your leadership team to analyse where your business is at, where you want to take it, and develops a strategic plan and set of KPI's to measure progress. We work with you, your management team and other respected professionals in HR, marketing, IT, Production management to make the changes happen.

To drive implementation we engage with your management team via regular communication and formal monthly meetings on-site. We are also at the ready to deal with any urgent issues that arise.

Our diagnostic tools include on-site assessments, benchmarking, SWOT analysis and financial analysis. These analytic tools include: MYOB Optimiser, B Star (business valuation and benchmarking software) Castaway – forecasting/budgeting software and many years of business and advisory experience.

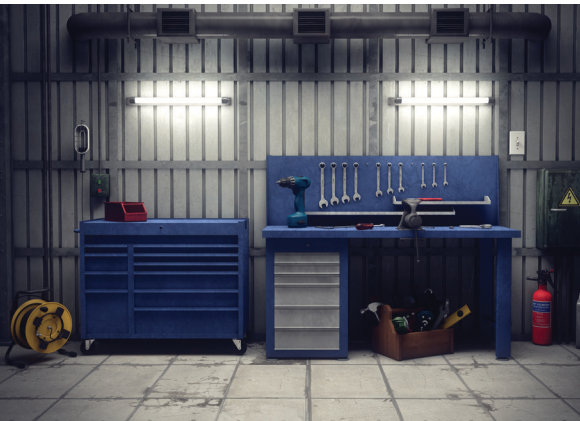
How we can help

We have internal processes to document a user-friendly and results oriented unique strategic plan/ business plan.

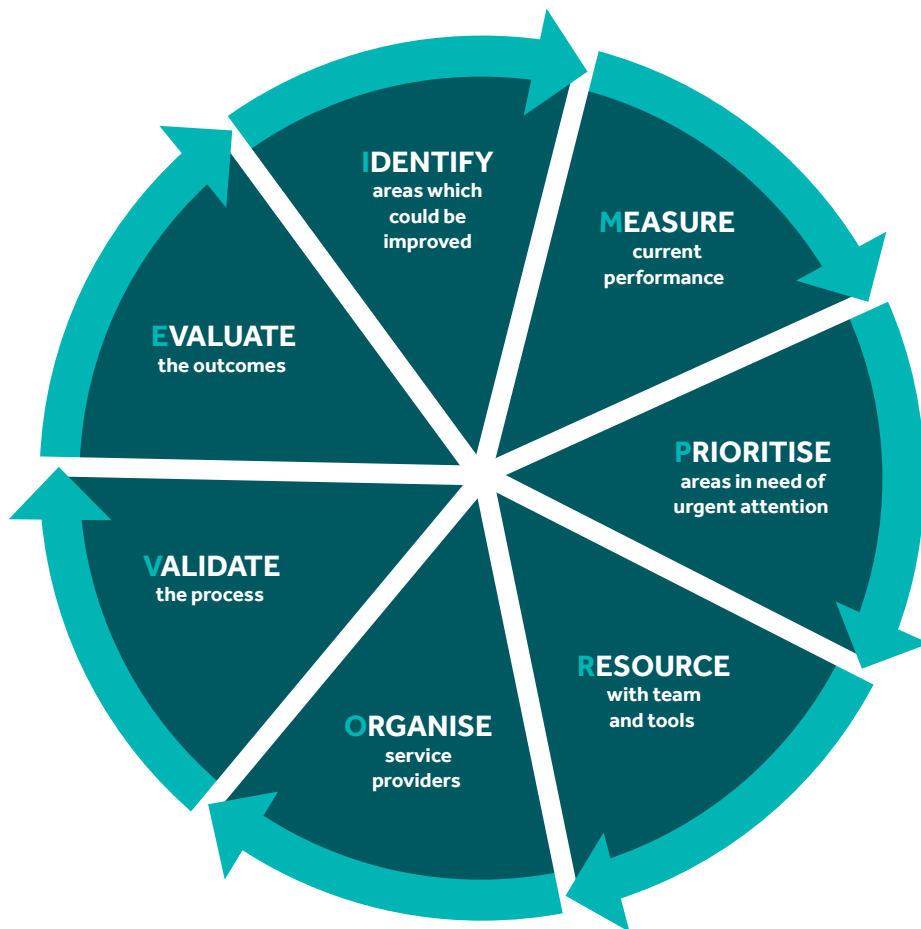
Implementation services may include:

- Operational and business transformation
- Change management
- Securing government assistance where possible
- Partnering your business with respected experts to move your business forward
- Vision, mission and goal setting
- Structuring work teams
- Employee performance improvement
- Strategic marketing plans
- Brand Positioning
- IT Roadmap
- Working capital optimisation
- Exit Strategy

Our team will apply the right processes to ensure you know where your business is. We start working on the hot issues that you have identified and assist in planning for the changes you require over time.



Our unique **IMPROVEment** solution for optimal business performance



Nexia has developed a process that we follow in order to understand the business and add value in the key areas to **make your business perform.**

Contact us

For further information or to discuss how Nexia Australia can assist your organisation, please contact a local Nexia Advisor below.



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